Dear Environmental Services/Industrial Hygiene Colleague:

The Central New York Chapter of the Air & Waste Management Association, a premier environmental organization with connections to over 300 local environmental, health and safety professionals is sponsoring its 21st annual Technical Conference in conjunction with the CNY Chapter of the American Industrial Hygiene Association. This year’s event will be held at The Lodge at Welch Allyn (William Noah Allyn International Conference Center), Skaneateles, NY, on March 28, 2017.

Why Participate?

- Excellent opportunity to network with potential consumers
- Past Conferences drew over 150 participants from a variety of environmental fields
- Great and inexpensive way to show off products and services to EH&S professionals
- Day long presentations on current environmental, health and safety topics with multiple breaks throughout the day in the exhibitor area.

Exhibitor Opportunities:

Exhibitor space is available at the conference at these rates

- $350 until February 24, 2017
- $375 after February 24, 2017

Morning and afternoon conference breaks will take place in the exhibit area. Exhibitors will be provided with:

- 8’ Table top exhibit space (layout attached) which includes a 6’x2½’ covered table, two chairs, 110V electrical power and wireless
- Conference registration for one person; one additional person staffing the exhibitor’s space will be charged $50 to cover catering expenses. All others from the Exhibitor’s place of business must pay the full registration fee.

Sponsorship Opportunities:

Four levels of sponsorship are available: a

- 1/8 - page program space for $300
- 1/4 - page program space for $375
- 1/2 – page program space for $575
- Lunch Sponsorship for $400
- Break or Room Sponsorship for $400

Sponsorship includes:

- Acknowledgement in the Conference Program handed out the day of the Conference and on a poster in the exhibit area. Lunch and Break or Room sponsors will have a poster on those areas.
- Advertisement in the conference announcement sent to over 1500 statewide and national environmental, health and safety professionals (if payment received by February 24, 2017).
- Conference registration for one person; one additional person from the Sponsor’s organization will be charged $50 to cover catering expenses. All others from the Sponsor’s place of business must pay the full registration fee.
Overnight accommodations:
Special AWMA IH rates are available at Mirbeau Inn and Spa and their sister property Finger Lakes Lodging in Skaneateles, NY. Call 877-647-2328 to make your reservation or use www.mirbeau.com.

Exhibitor and/or Sponsor Registration:
To become a conference Exhibitor and/or Sponsor, please complete and submit the appropriate registration form (enclosed) along with a check made payable to CNY Chapter of A&WMA. Send to Dennis Porter, CHMM c/o LaBella Associates, DPC, Mail Drop #12, 235 Harrison Street, Syracuse, NY 13202 or process your electronic payment through www.awma-cny.org. Selection of exhibit space location will be made on a first come first served basis, so make your registrations early!

To become a Conference Exhibitor and/or Sponsor or for more information, please contact:

Dennis Porter, CHMM
585-295-6245
dporter@labellapc.com

FEE SUMMARY

Exhibitors:

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Sponsors:

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Lunch Sponsorship     $400
Break or Room Sponsorship $400
2017 CONFERENCE FEES

Registration
Early (on or before 3/10): $125
Late (after 3/10): $150
Government and Retirees: $60
Students: $30

Sponsors*
1/8 page ad: $300
1/4 page ad: $375
1/2 page ad: $575
Lunch Sponsorship: $400
Break or Room Sponsorship: $400

Exhibitors*
Until 2/24: $350
After 2/24: $375

*Includes 1 registration at no charge; 1 additional person may attend for $50; any more than 1 charged regular registration fee.
Sponsor Agreement

This Agreement between ____________________________ (company name) referred to below as Sponsor, of ____________________________ (address)

in ____________________________ (town, etc.)

and the Central New York Chapter of the Air and Waste Management Association (CNY A&WMA) confirms that Sponsor agrees to provide support for the CNY A&WMA Technical conference, and that the CNY A&WMA agrees to acknowledge that support as described below. CNY A&WMA has received the funds furnished by Sponsor as evidence of Sponsor’s intention to utilize the promotional opportunities under the terms listed below.

Date and Times:

The conference will be held on March 28, 2017 from 8:00 AM until 5:00 PM.

Location:

The conference will be held The Lodge at Welch Allyn (William Noah Allyn International Conference Center), Skaneateles, NY.

Promotional opportunities provided:

Four levels of sponsorship are available: a 1/8-page program ad for $300, a 1/4-page program ad for $375, a 1/2 page program add for $575, Lunch for $400 and Break or Room for $400. Sponsorship includes:

• Acknowledgement in the Conference Program handed out the day of the Conference and on a poster in the exhibit area. Lunch and Break or Room sponsors will have a poster displayed in those areas.

• Advertisement in the conference announcement sent to over 1500 statewide and national environmental, health and safety professionals (if payment received by February 24, 2017).

• Conference registration for one person.

Sponsor will be provided with one Technical conference registration, which includes one admission to the luncheon. One additional person from the sponsoring organization will be charged $50 for one additional registration. Any other attendees from sponsoring organization must pay the full registration fee. Provide the name(s) of the company representative(s) attending in the space below for your nametag(s):

_________________________________ ___________________________________

Please provide the acknowledgement as you would like it to appear in the conference program and conference programs in either a PDF or Tiff file format and indicate below which sponsorship you would like.

_______ 1/8- Page _______ 1/4- Page _______ 1/2-Page _______ Lunch _______ Break _______ Room

Note: The latter three will be available on a first-come, first-serve basis.

Cancellation:

No refund will be provided for cancellation after March 3, 2017.

Signed:

____________________________                    ____________________________
for Sponsor               for CNYAWMA
Sponsor: Phone:___________________________  Email:_________________________________
AWMA Exhibitor Registration and Agreement

This Agreement between ___________________________ (company name,) referred to as Exhibitor, and the Central New York Chapter Air & Waste Management Association (CNY A&WMA) confirms that Exhibitor agrees to rent exhibit space as described below at the CNY A&WMA Technical Conference, and that the CNY A&WMA agrees to provide the space and such accoutrements as are described below. CNY A&WMA has received the funds furnished by Exhibitor as evidence of Exhibitor's intention to utilize the space under the terms listed below.

**Date and Times:** The Conference will be held on March 28, 2017 from 8:00 AM until 5:00 PM. Exhibitor setup can start as early as 7:00 AM and must be complete by 8:00 AM. Teardown is not to commence until 4:00 PM and must be completed by 5:30 PM.

**Location:** The exhibit will be held The Lodge at Welch Allyn (William Noah Allyn International Conference Center), Skaneateles, NY.

**Exhibitor Fee:** $350 if received before February 24, 2017; $375 if received after February 24, 2017. Make checks payable to the CNY Chapter of A&WMA or process your electronic payment at www.awma-cny.org. Checks can be sent to: Attention: Dennis Porter, LaBella Associates, DPC, Mail Drop #12, 235 Harrison Street, Syracuse, NY 13202.

**Space and Accouterments provided:** 8’ Table top exhibit space (layout attached) which includes a 6’x2½’ covered table, two chairs and 110V electrical power.

CNY A&WMA agrees to provide refreshments in mid-morning and mid-afternoon, located to draw Conference attendees through the exhibits. Exhibitor will be provided with one Conference registration, which includes one admission to the luncheon. One additional person staffing the Exhibitor space will be charged $50 to cover catering expenses. Any other attendees from Exhibitor’s place of business must pay the full registration fee. Provide the name(s) of the company representative(s) attending with the exhibit in the space below for your nametag(s):

____________________________________  ______________________________________

Phone: (C) (____)______________ (O) (____)______________ (Required)

Email: ______________________________________ (Required)

**Cancellation:** CNY A&WMA will refund 90% of Exhibitor's funds in the event of Exhibitor's cancellation prior to February 24th. CNY A&WMA will refund 50% of Exhibitor's funds in the event of Exhibitor's cancellation after February 24th but prior to March 3, 2017. No refund will be provided for cancellation after March 3, 2017.

**Logistics:** Exhibitor is encouraged to hand-carry all display materials, instruments, etc., but shipment to the site is possible. Contact The Lodge directly at (315) 291-3700 to make arrangements.

**Signed:**

____________________________                    ____________________________
Exhibitor

Booth number Requested: 1st_____2nd_____3rd_____choice

___________________________________________
AMWA office use:

$________ Payment______ Received on__________ by _________________________